



Request for Quotations

RFQ / 05 / 2023

Energy Audit

Issue Date: **Monday 6 November 2023**

RFQ Closing Date: **Friday 1 December 2023**

Closing Time: **12:00 CET**

Classification of Document Data: **MDB-Public**

1 GENERAL INFORMATION

1.1 Introduction

The Malta Development Bank (“the Bank”) was established on 24 November 2017 when the Malta Development Bank Act, 2017 came into force (Act No XXI of 2017, CAP 574). It commenced operations on 11 December 2017 when the Board of Directors was appointed and held its first meeting. The MDB is fully owned by the Government of Malta.

The MDB’s strategic objective is to address market failures or financial gaps by offering financing facilities to support productive and viable operations where the market is unable or unwilling to accommodate such activities on its own in whole or part. The MDB complements commercial banks through a non-competitive and mutually supportive relationship, thereby ensuring additionality and diversifying Malta’s financial base in a cost-effective manner. The MDB’s primary goal is to contribute to public policy objectives, and it is therefore not driven by purely commercial and profit maximisation considerations. Nonetheless, the MDB supports only bankable investments and assesses proposals on the basis of sound banking principles, including feasibility.

In performing its promotional banking role, the MDB’s remit of activities covers a wide range of possible operations where there is evidence of market failure. In general terms, the MDB is engaged in private sector development; skills and technology, infrastructure development of regional or national importance, green economy, community services.

The Bank’s core programme has focused on a guarantee scheme for new SME investments. The Bank also supports large-scale infrastructural projects which experience difficulties in accessing the appropriate bank or other financing.

The Covid-19 pandemic created the need for the MDB to quickly become a key channel of Government’s crisis-response measures. Detailed information on the MDB’s Covid-19 Guarantee Schemes is provided in the Annual Reports which can be accessed from the bank’s website.

1.2 Purpose

1.2.1 The Malta Development Bank (herein referred as “MDB” or the “Bank”) performs a promotional role in line with public policy with the objective to contribute towards sustainable economic development that benefits the Maltese people in areas including private sector development, skills and technology, infrastructure development, green economy and community services.

1.2.2 The MDB requests quotations for the engagement of certified Service Providers/Economic Operators that shall conduct an Energy Audit of the MDB main

premises in Floriana. The premises have a basement, ground floor and another four floors above the street level.

2 SUBMISSION OF PROPOSAL

2.1.1 The Bank is the point of contact for this RFQ. Please refer any queries to:

Procurement Officer
Malta Development Bank
 5 Market Street,
 Floriana,
 Malta,
 FRN 1083.

Telephone: 2226 1713
 Email: procurement@mdb.org.mt

2.1.2 Applicants (Service Providers/Economic Operators) are to quote the reference number of this request for quotation in all correspondence.

2.1.3 Proposals shall include the final price, the ESPD Form as well additional information that will allow the MDB to evaluate the proposal according to the defined Evaluation Award Criteria.

2.2 Timetable

	Date	Time (CET)
Publication of RFQ:	6 November 2023	
Clarification Meeting/Site Visit: by appointment	16 November 2023	10:00
Deadline for request for any clarifications. Any requests for clarifications will only be entertained if received on procurement@mdb.org.mt by:	23 November 2023	12:00
Deadline for Submission of Proposals All the documentation shall be submitted to procurementproposals@mdb.org.mt by:	1 December 2023	12:00

2.2.1 Any RFQ addenda/updates by the MDB will be circulated by email from procurement@mdb.org.mt and on the MDB [website www.mdb.org.mt](http://www.mdb.org.mt).

2.2.2 Late submissions will not be accepted. Evaluation of the quotations received will take place after the closing date. The Bank will not assume any liability associated with the late submissions of RFQs. All submissions will be dealt with in strictest confidence. Any

decision taken by the Bank in this regard shall be deemed final.

3 GENERAL CONDITIONS

- 3.1.1 The Bank shall award the Quotation on the basis of the most economically advantageous proposal in terms as indicated in the paragraph 4.3.1 Evaluation Award Criteria.
- 3.1.2 The Bank may in its absolute discretion change, as deemed necessary in view of circumstances, the basis of, or the procedure of the RFQ process.
- 3.1.3 The Bank reserves the right to extend the closing date and to cancel the RFQ and evaluation process at any stage. The Bank shall inform all the prospective applicants without being liable for any costs and damages including, without limitation, damages for any loss of profits, in any way connected with the cancellation of the request for quotation.
- 3.1.4 The Bank reserves the right to reject a proposal which appears to be priced abnormally low in relation to the Services to be provided. The Bank reserves the right to request further clarification, documentary evidence, explanation or elaboration in writing on any aspect of the application or declarations made.
- 3.1.5 The Bank reserves the right to reject or disqualify a proposal if:
- a. the Applicant fails to comply fully with the requirements of the RFQ and the information given at the time of proposal is incomplete, or additional requested information is not provided;
 - b. the Applicant is guilty of a serious misrepresentation in supplying any information required in this document and/or in relation to this or any past proposals;
 - c. the Applicant has, directly or indirectly, engaged in Corruptive, Fraudulent, Collusive or Obstructive practices in competing for the RFQ in question;
 - d. there is a change in identity, control, financial standing, or other factor impacting on the selection and/or evaluation process affecting the Applicant.
- 3.1.6 In addition, since the Bank has a zero tolerance towards the commission of fraud, a proposal shall also be rejected if the Applicant fails to commit itself through a signed anti-fraud declaration in the form contained in Annex I.
- 3.1.7 If the Bank becomes or is made aware, after award of the Project, that an Applicant failed to comply with any of the requesting criteria, the Bank is entitled to terminate the contract without prior notice. The MDB reserves the right to claim payment from the non-compliant Applicant of any damages, loss and expenses incurred as a result

of the termination.

- 3.1.8 Subcontracting and awarding this RFQ in Lots may be accepted after seeking the Bank's prior written consent.
- 3.1.9 The Bank draws the attention of prospective Applicants to the conditions concerning employment in Malta and the obligation to comply with all regulations, rules or instructions concerning the conditions of employment of any class of employee. Successful Applicants may also be requested to submit a certified Jobsplus list of personnel employed by them.
- 3.1.10 The Bank may, notwithstanding any provision to the contrary in this RFQ, publicise or otherwise disclose, to any third party, information regarding the contract, the identity of Applicants (including details of their respective members), the RFQ process, or the award of Services (including, without limitation, details of costs and fees) at any time.

3.2 GDPR and Freedom of Information Compliance

- 3.2.1 The MDB is subject to the provisions of the Freedom of Information Act as well as other legislation governing access to information. Therefore, where Applicants consider any information that they provide in the course of this RFQ process to be commercially sensitive or confidential in nature, they should identify that information as "commercially sensitive" or "confidential" and specify the applicable reasons. The nature of the documentation may then be taken into account by the MDB in considering requests (if any) for access to such information under the Freedom of Information Act or other applicable law. Applicants should note that on conclusion of a contract for the services that are the subject-matter of this competition, a right of access to the contract and associated documents will be available to the extent required by the Freedom of Information Act 2014 or other applicable law.
- 3.2.2 The submission of any Personal Data (including any personal data contained in any curriculum vitae) ("Personal Data") shall be provided by the Applicant for the use by the MDB of that Personal Data for the purpose of evaluating the proposals and in performance of arising contractual obligations. Once it obtains any Personal Data, the MDB will act as data controller of such data and will retain it for (a) in respect of an unsuccessful applicant, up to one year following completion of the appointment of the successful applicant and (b) in respect of a successful applicant, up to seven years following completion of the Services. An Applicant may exercise his/her rights in connection with the processing of his/her personal information by MDB by contacting the DPO by email at dpo@mdb.org.mt. For further information in relation to how the MDB processes personal data, including an individual's various rights under data protection law and details of how to contact the MDB, please refer to the MDB's Privacy Notice which is available at: <https://mdb.org.mt/en/home/Pages/Privacy-Notice.aspx>.

4 INFORMATION REQUESTED

4.1 Economic Operator Information

4.1.1 The MDB is asking interested Economic Operators to submit a response containing a signed ESPD Form.

4.2 Requirement Details

4.2.1 The MDB requests a quotation for the engagement of certified service providers that shall conduct an Energy Audit of the MDB main premises in Floriana. The premises have a basement, ground floor and another four floors over the street level. The following table provides an indication of the area per floor:

Level	Total Area (sq. m)
Basement	165
Ground floor	128
First floor	180
Second floor	175
Third floor	221
Fourth Floor	209

4.2.2 The service provider must carefully review the following requirements. For each requirement, the Service Provider shall indicate whether the proposal complies with the stated criteria. Use the appropriate column to qualify Compliance, Partial Compliance or Noncompliance. A "Yes" in this column will be interpreted as Compliant whilst a "No" will be taken as Noncompliance. Service providers shall also use the "Supporting comments, evidence and relevant experience" to provide additional information for their submission. Accurate and transparent feedback is crucial for a fair evaluation process. If the RFQ compliance table is not submitted along with your proposal, your proposal will not be considered for evaluation.

Duties and Obligations <i>Partial or Noncompliance with any one of these requirements <u>will</u> invalidate the proposal</i>	Compliant, Partially Compliant, or Noncompliant	Supporting comments, evidence and relevant experience
<p>4.2.3 Building Energy Audit</p> <p>The objective is to conduct a detailed energy audit of the Malta Development Bank premises in Floriana. In particular, the service provider is tasked with:</p>		
<p>i. Evaluating the energy characteristics of the building and the related cost of the energy use in the facility.</p>		
<p>ii. Comparing these findings with similar facilities.</p>		
<p>iii. Proposing possible measures for increasing the energy efficiency of the building.</p>		
<p>iv. Assessing energy, economic and environmental-related effects of the proposed measures. This shall include a cost-benefit analysis of recommended energy-saving measures, including estimated energy and cost savings.</p>		
<p>v. Developing a long-term plan to reduce the carbon footprint, ultimately striving for a net-zero status.</p>		
<p>4.2.4 MDB's Scope 1, Scope 2, and Scope 3 emissions</p> <p>The objective is to conduct a detailed assessment of our emissions in accordance with the three scopes defined by the Greenhouse Gas Protocol. In particular, the service provider is tasked with:</p>		
<p>i. Measuring Scope 1 Emissions: Specifically, the service provider is required to measure stationary combustion and mobile combustion.</p>		
<p>ii. Measuring Scope 2 Emissions: Specifically, the service provider is required to measure purchased electricity and heat.</p>		

Duties and Obligations <i>Partial or Noncompliance with any one of these requirements <u>will</u> invalidate the proposal</i>	Compliant, Partially Compliant, or Noncompliant	Supporting comments, evidence and relevant experience
iii. Measuring Scope 3 Emissions: Specifically, the service provider is required to measure all relevant categories from Category 1 to Category 14. The calculation of Scope 3 Emissions Category 15 is not mandated for the service provider. For the financial sector, this covers lending, investments, and advisory services.		
iv. Preparing a comprehensive report outlining emissions sources, methodology, and quantified emissions data for each scope. Emissions data should be presented in a clear and standardised format.		
4.2.5 Carbon Footprint Reduction Plan The objective is to propose a detailed carbon footprint reduction plan. In particular, the service provider is tasked with:		
i. Collaborating with the team to set meaningful GHG reduction targets.		
ii. Developing a comprehensive GHG reduction plan that includes strategies, actions, and timelines for achieving reduction targets.		
iii. Providing recommendations for emissions reduction in each relevant emission category.		
4.2.6 Project execution and Report delivery		
4.2.7 The Service Provider shall deliver a final report outlining findings and recommendations, including a prioritized action plan and implementation roadmap.		
4.2.8 The MDB will provide a project manager to coordinate all the activities of the service provider. It will also provide access to its premises for the building energy audit.		

Duties and Obligations <i>Partial or Noncompliance with any one of these requirements <u>will</u> invalidate the proposal</i>	Compliant, Partially Compliant, or Noncompliant	Supporting comments, evidence and relevant experience
4.2.9 The Service Provider must be certified and provide details of their experience and qualifications in providing energy audit services.		
4.2.10 The Service Provider shall indicate the length of the project (time-line) and highlight the time required for each phase.		
4.2.11 The Service Provider must provide a detailed proposal outlining how they intend to meet the specifications and requirements provided above.		
4.2.12 The Service Provider must include a detailed breakdown of costs, including all fees, and other expenses associated with the provision of services.		

4.3 Award Criteria

4.3.1 The award criteria for this Call for Quotations will be based on the following:

Weightings	Evaluation Award Criteria
40%	Compliance with specifications and requirements
10%	Quality of submission
10%	Experience and qualifications
40%	Total cost

4.4 Response Format

4.4.1 Responses are to be straightforward, clear, concise and specific to the information requested. In order for submissions to be considered complete, the Economic Operator must provide all the requested information mentioned in this document as well as any other comments, observations or suggestions which potentially may assist the MDB in the Request for Quotations.

4.4.2 The response by the Economic Operators shall clearly highlight any clauses where they cannot meet the requirements. It is therefore assumed that if the Economic Operator

does not highlight non-compliance, the Economic Operator is complying and is able to execute the requests being made in this specification with the highest standard.

4.4.3 Economic Operators are to ensure that the following documents have been included in their respective proposal:

- (i) ESPD Form
- (ii) Statement of work / Schedule of works
- (iii) Energy Auditor profile/s
- (iv) Sample Works Services Contract
- (v) Financial Bid Form

4.4.4 Economic Operators who fail to provide the requested information shall result in the proposal not being considered any further.

4.5 Financial Bid Form

4.5.1 The proposal price must cover all the works as described in the RFQ document.

4.5.2 The Economic Operator must provide a breakdown of the overall price in Euro (€) including VAT, highlighting the cost per hour.

4.5.3 Different options are to be clearly identifiable and marked 'Option 1', 'Option 2' etc. for each individual option clearly outlining the price of the relative option.

4.5.4 If the Economic Operator offers a discount, the discount must be absorbed in the rates listed.

4.5.5 The prices for the contract, must be inclusive of all works to be provided. The prices quoted are fixed and not subject to revision or escalation in costs.

4.5.6 Quotations are to be submitted and shall be awarded including any taxes/charges and any import duties applicable.

	Amount (€)
1 Building Energy Audit	
2 MDB's Scope 1, Scope 2, and Scope 3 emissions	
3 Carbon Footprint Reduction Plan	
4 Project execution and Report delivery	
Total including VAT	

Annex I



Anti-Fraud Declaration

I, the undersigned, hereby declare that in my official capacity to bind _____ [name of company] _____ shall, upon award of this Request for Quotation in relation to **Energy Audit Services**, bind itself to undertake all of the following:

- a. not to commit any form of fraud;
- b. to take appropriate measures to deter fraud;
- c. to introduce and maintain necessary procedures to prevent, detect and deal with suspected fraudulent activity;
- d. to report to the Bank all suspected fraud concerning any arrangement entered into with the Bank;
- e. if required, to assist the Bank in the investigation of suspected fraudulent activity and in the recovery of wrongfully obtained assets concerning an arrangement entered into with the Bank; and
- f. to ensure employees of the company report any suspicion of fraud.

Name:

Designation:

Name of Company:

Date:

MDB guarantees that any personal data processed within this form shall be in accordance with the requirements of local and EU legislation on data protection in force at the time of the data processing including the General Data Protection Regulation- (GDPR) (Regulation (EU) 2016/679. All the personal data collection in this form will be considered under the classification of 'confidential'. Persons have the right to access and port their personal data, rectify, erase and restrict their personal data and to object to processing in terms of the GDPR.

For further information, please read the MDB's privacy notice which can be found [here](#).

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